

# CERTUSPACT™

## Certuspact Value Propositions

### Value From a Customer's Perspective

<b>Freight spend reduction</b>	By controlling freight rates consistently will result in the reduction of overall <b>freight spend</b> .
<b>Reduce invoice processing costs</b>	Reduce invoice <b>processing cost</b> by redeploying existing personnel to different tasks.
<b>Reduce invoice processing time</b>	Reduce invoice <b>processing time</b> dramatically by having a consistent and reliable automated freight invoice auditing process.
<b>Avoid duplicate payment</b>	Avoid <b>duplicate payments</b> by consistently checking every invoice, every shipment and every charge when processing the invoice.
<b>Avoid rework on an invoice</b>	Eliminate subsequent <b>re-processing</b> of the invoice because of short payments. Certuspact avoids short payments
<b>Invoice visibility</b>	<b>Visibility</b> of the invoice status <b>per line item</b> provides detailed information to the trade partner on line why there is a discrepancy on the invoice. No need for the trade partner to contact the customer.
<b>Global access to invoices</b>	Can approve or reject invoices on line even when traveling, no need for AP staff to wait until the return of <b>traveling approvers</b> .
<b>Manage time</b>	Work flow based on <b>exception rules</b> results in time saving because the customer will only look at the exceptions of invoices that need approval based on the rules setup.
<b>Internal control</b>	Audit trail of the invoice provides <b>internal control</b> compliance. He customer can see who took what action and when on the invoice in the audit trail or history.
<b>Resolve issues in one system</b>	All actions taken to <b>resolve an invoice</b> discrepancy takes place in Certuspact. No need to make phone calls, send separate e-mails or faxes in order to resolve an invoice discrepancy. Users can add explanation notes in the system to the invoice.
<b>Improve trade partner relationship</b>	<b>Improve relationships</b> with trade partners because invoice status is visible.
<b>Customer remains in control of funds</b>	Customer remains in <b>control of their funds</b> in order to settle liabilities with trade partners. No conflict of interest is created to hold on to the cash.

### Value From a Trade Partner's Perspective

<b>On line invoice corrections</b>	Trade partner is <b>not penalized</b> for billing incorrectly. The system allows on line correction that avoids unnecessary rebilling and credits to be issued by the trade partner.
<b>Exception workflow for the trade partner</b>	Exception workflow provides high visibility to the trade partner for invoices that need correction.
<b>Resolve issues in one system</b>	All actions taken to <b>resolve an invoice</b> discrepancy takes place in Certuspact. No need to make phone calls, send separate e-mails or faxes in order to resolve an invoice discrepancy. Users can add explanation notes in the system to the invoice.