

# CERTUSPACT™

## Pricing Factors

Certuspact is unique in that we normally do not charge setup fees or request that customers enter into lengthy contracts. Instead, we evaluate the following factors to come up with a simple, fair, transactional fee.

FACTOR	COMMENT
Services to be Performed for the Customer by Certuspact	We can discuss this with the demonstration of the system.
Number of Customer Users	An exorbitant amount of users may increase the price.
Number of Trade Partner Users	A large number of trade partners may increase the price.
Training Hours Required per User	A maximum of 8 hours of training per user is standard. Anything more may increase the price.
Invoice Volume per Carrier/Mode/Month	Estimated volumes are required to help in determining the price.
Electronic Invoice Volume vs Paper Invoice Volume	A large volume of paper invoices may increase the price.
Rate Agreement Complexity	Rate agreement samples are required to help in determining the price. Complex or extremely lengthy rate agreements may increase the price.
Number of Rate Agreement Adjustments per Month	Estimated numbers are required to help in determining the price. Frequent updates may increase the price.
General Ledger Allocation Complexity	We need to understand the customer's gl allocation requirements to help in determining the price. We need to know what data/documents the customer needs to determine how costs are allocated so that we can automate the process.